



THE COACHING
INSTITUTE



MY IDEAL LEADER

Disruptive Leadership



A LEADER KNOWS IT'S NOT ABOUT THEM.

Sharon Pearson

THE IDEAL LEADER

*WE, AS LEADERS, ARE HERE TO SERVE OUR TEAM. OUR SUCCESS CAN ONLY BE MEASURED
IN THE EXAMPLE WE SET, OF HUMILITY, RESULTS AND PASSION FOR OTHERS*

1. Sets Big Hairy Audacious Goals (BHAG) and insists on them
2. Let's results do the talking because everything else is background noise
3. Believes that it's not about them, it's about building a great company and ambitions are for the company – sense of purpose beyond own successes
4. Completely believes business will prevail, demonstrates personal consistency and commitment to that end, regardless of challenges
5. Lives the values
6. Has the right people on the bus
7. Exercises strategic thinking, sound decision making – no rush or last minute fixes
8. Practises Integrity (walking your talk), Intent (motives of mutual benefit), Capabilities (abilities that inspire confidence), Results (your track record)
9. Is uncompromising, rigorous of standards, even in the face of adversity
10. Demonstrates systematic innovation to constantly improve practices, relentless in stimulating progress towards tangible results
11. Cultivates a culture of discipline, rejects others who do not meet standards
12. Sustains and builds momentum always, no compromise. Focuses on end game – the purpose, not bogged down in process
13. Has emotional intelligence, self-awareness, capacity to listen to assist; engenders culture of trust and respect
14. Encourages climate of truth, brutal facts, feedback, autopsy, way to learn – leads with questions
15. Has the ability to select, develop and inspire best team of people

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LIVE YOUR DREAM

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