ATTENDING YOUR LIVE ONLINE CLASS GROUP MENTORING APRIL - JUNE 2021

ATTENDING LIVE ONLINE GROUP MENTORING

Your live group mentoring classes are an opportunity to meet with an experienced coach/mentor, and your peers, for a hands-on approach to learning. You are required to watch a selection of recorded webinars, found in your TCI Members area prior to the live class. This means the coach/mentor can spend quality time helping you implement what you're learning into your coaching and business.

In the coming pages you will discover which recorded classes to listen to and where to find them. We trust you will love the learning experience that group mentoring will bring.

Now that you have your watch list and schedule take some time to prepare. We highly recommend that you begin with your (Level 1) Credentialed Practitioner classes and create a structured and planned approach. Watch the recorded class content the week before, implement what you learn into your coaching and business and note down any questions that come up so that you can ask your mentor.

Locate the next class on "YOUR LIVE-ONLINE-CLASS SCHEDULE" (pages 9-11)

Locate the required "RECORDED CLASS WATCH LIST" classes (pages 2-8)

CREDENTIALED PRACTIONER OF COACHING – COACHING SKILLS GROUP MENTORING	
LIVE CLASS NAME	**RECORDED CLASS WATCH LIST**
Showing up & Setting up a coaching session	Coaching Module #1: Self-Management • Introduction to Self-Management Coaching Module #4: Starting the Coaching Session • Starting the Coaching Session

Level I – Credentialed Prac Live class will run weekly on Monday

Level II – Advanced Prac Live class will run weekly on Tuesday

Level III – Master Prac Live class will run weekly on Wednesday

Level IV – Pro Coach Live class will run weekly on Thursday

THE COACHING INSTITUTE

CREDENTIALED PRACTIONER OF COACHING – COACHING SKILLS GROUP MENTORING	
LIVE CLASS NAME	**RECORDED CLASS WATCH LIST**
Showing up & Setting up a coaching session	Coaching Module #1: Self-Management • Introduction to Self-Management Coaching Module #4: Starting the Coaching Session • Starting the Coaching Session
Building Trust & Rapport	Coaching #3: Relationship Management • Establishes and Maintains Trust and Intimacy With The Client – ICG Core competencies Coaching #5: Technical Coaching Skills • Introduction to Effective Rapport Building: What is Rapport
Using the CAM Model	Coaching #2: Introduction to Meta Coaching • What is Meta Dynamics™? • The Critical Alignment Model Introduced
Using the DARE Model	Coaching #2: Introduction to Meta Coaching • The DARE Model
Using the TRUSTME Model	Coaching #1: Self-Management • Introduction to MD TRUSTME Model
Live Coaching Demonstration	Coaching #9: Coaching Demonstration • Coaching Demonstration Part 1

CREDENTIALED PRACTIONER OF COACHING – BUSINESS SKILLS GROUP MENTORING

LIVE CLASS NAME	RECORDED CLASS WATCH LIST
Business Mindset - Who you need to be.	Business Module #1: The Mindset for Success • Introduction to the Mindset for Success in Business • Mindset For Success in Coaching
Taking Care of Business	Coaching Module #1: Self-Management • Self-Management: Meets the ICG Code of ethics and professional standards • When to Refer a Client • Insurance to Protect All Parties
Business Planning with CAM	Business Module #3: Planning Your Coaching Practice • Planning Your Coaching Practice • Business Benchmarking
Marketing planning to Attract Clients	Business Module #6: Attracting Clients • Introduction to Client Attraction • Attracting Clients with Your Success Lead Magnets • Attracting Clients with Meta Dynamics™ Mini Profile Tool
Coaching packages	Business Module #8: Point of Sale Marketing Materials • Point of Sales Materials • Designing the Coaching Package
Curious to Committed	Business Module #10: Your First Client • Curious to Committed Part 1 • Curious to Committed Part 2

ADVANCED PRACTIONER OF COACHING – COACHING SKILLS GROUP MENTORING	
LIVE CLASS NAME	**RECORDED CLASS WATCH LIST**
Using the CAM Model	Coaching #2: Meta Coaching • The Critical Alignment Model When Coaching
Strategies T.O.T.E in Coaching	Coaching #12: Meta Dynamics™ (NLP) Introduction Section 6: Strategies • T.O.T.E Model
Modelling for Coaches	Coaching #2: Meta Coaching • Modelling Level II
Submodalities for Coaches	Coaching #12: Meta Dynamics™ (NLP) Introduction Section 3: Sub Modalities • Submodalities
Chunking (Hierarchy of Ideas)	Coaching #12: Meta Dynamics™ (NLP) Introduction Section 4: Language • Hierarchy of Language
Meta Coaching Demo	Coaching #13: Meta Coaching Demonstration • Meta Coaching Demonstration Part 1

ADVANCED PRACTIONER OF COACHING – BUSINESS SKILLS GROUP MENTORING	
LIVE CLASS NAME	**RECORDED CLASS WATCH LIST**
Business Planning Level II	Business Module #1: Business Planning • Introduction to Business Planning • SWOT-T Analysis • Business Planning System
Psychology of Marketing	Business Module #2: Psychology of Marketing • 22 Immutable Laws of Marketing • Cialdini's Laws of Influence
Ascension Models	Business Module #3: Ascension Model for Sales and Marketing • Introduction to the Ascension Model • Examples of Ascension Model From the Internet • Examples of the Ascension model For Coaches
Intro to Websites	Business Module #4: Websites For Beginners • Introduction to Websites for Beginners
Niching	Business Module #5: Niching • Introduction to Niches • Types of Niches • Developing Your Character
Becoming known in your market	Business Module #6: Becoming known in your market • Speaking at Networking Events • Offering Free Mini Workshops to Attract Clients • Article Writing for Success

MASTER PRACTIONER OF COACHING – COACHING SKILLS GROUP MENTORING

LIVE CLASS NAME	RECORDED CLASS WATCH LIST
Master Self-Management	Coaching #1: Self-Management Level III • Introduction to Self-Management Level III • Values Introduction • Values Change Work
Meta Dynamics™ Coaching	Coaching #2: Meta Dynamics™ • NLP Model of Communication • Strategies • Submodalities • Presuppositions
Advanced Language Skills	Coaching #4: Advanced Coaching Skills • Introduction to Advanced Language Skills • Advanced Language Skills Part 1 & 2 • Sleight of Mouth
Group Coaching and Training	Coaching #5: Group Coaching and Training • Trainers Mindset: Who you need to be as a trainer • 4MAT System • Milton Language Patterns • Structure of a workshop
Leadership Coaching	Coaching #6: Leadership Coaching • Critical Alignment for Teams • Disruptive Leadership Introduced • Foundation Principles of Leadership
Emotional Intelligence	Coaching #8: Emotional Intelligence • What is emotional intelligence? • What are the indicators of emotional intelligence? • Coaching emotional intelligence

MASTER PRACTIONER OF COACHING – BUSINESS SKILLS GROUP MENTORING	
LIVE CLASS NAME	**RECORDED CLASS WATCH LIST**
Developing Your Business	Business #1: Developing Your Business • Overview of Developing Your Business • Culture of Your Business • Systemising Your Business
Wealth Mindset	Business #2: Wealth Mindset • Wealth Mindset • Wealth Strategies Introduction
Competitor Analysis	Business #3: Competitor Analysis • Competitor Analysis • Your Business Value
Online Marketing	Business #5: Online Marketing • Introduction to Online Marketing • Your Website • Your Landing Page
Developing Your Tangible Product	Business #7: Developing Your Tangible Product • Introduction to Developing Your Product • 20 Examples of Your First Coaching Product • Stacking the "Cool"
Speaking Skills for Client Attraction	Business #8: Speaking Skills for Client Attraction • Introduction to Group Work • Running Your First Workshop • Introductions to Webinars for Client Attraction

PROFESSIONAL COACH ENTERPRISE – COACHING SKILLS GROUP MENTORING

LIVE CLASS NAME	RECORDED CLASS WATCH LIST
Self-Mastery Level IV	#1: Part 1: Self-Mastery (Level IV) • Introduction to Personal Mastery • Modelling Excellence • Criteria for decision making
The life cycle of the business	#2: The Life Cycle of the Business • Introduction to the Life Cycle of the Business
Strategic thinking/ Strategic Coaching	#3: Strategic Thinking/Strategic Coaching • Introduction to Strategic Thinking • Inductive Thinking • Critical Alignment Model for Strategic Thinking
Meta Dynamics™ in Business	#4: Meta Dynamics™ in Business • The TRUSTME Model for Business • Meta Dynamics™ Critical Alignment Model for Business • The Adult Growth Model for Business
What creates a great culture?	#5: What Creates a Great Culture • Vision, Mission and Values • Attitudes, Beliefs and Emotional Aptitude • Building Trust: Feedback
Disruptive Leadership	#6: Disruptive Leadership • Introduction to Meta Dynamics ™ CAM Model – Environment • CAM Model - Structure • CAM Model - Implementation • CAM Model - People

	Monday	Tuesday	Wednesday	Thursday
YOUR LIVE-ONLINE-CLASS SCHEDULE				
APRIL 2021				

Coaching Skills Group Mentoring

5 APRIL - 8 APRIL	PUBLIC HOLIDAY EASTER MONDAY	PUBLIC HOLIDAY EASTER TUESDAY	Master Self-Management 12pm - 1pm	Self-Mastery Level IV 7pm-8pm

Business Skills Group Mentoring

12 APRIL - 15 APRIL	Business Mindset - Who you need to be. 7pm - 8pm	Business Planning Level II	Developing Your Business 12pm - 1pm	Hot Seat 7pm-8pm

Coaching Skills Group Mentoring

19 APRIL - 22 APRIL	Building Trust & Rapport 8pm - 9pm	Strategies T.O.T.E in Coaching 12pm - 1pm	Meta Dynamics™ Coaching 7pm - 8pm	The life cycle of the business 7pm-8pm

Business Skills Group Mentoring

26 APRIL - 29 APRIL	PUBLIC HOLIDAY ANZAC DAY	Psychology of Marketing 12pm - 1pm	Wealth Mindset 7pm - 8pm	Hot Seat 7pm-8pm

MAY 2021				
	Monday	Tuesday	Wednesday	Thursday

Coaching Skills Group Mentoring

3 MAY - 6 MAY	Using the CAM Model 12pm - 1pm	Modelling for Coaches 7pm - 8pm	Advanced Language Skills 8pm - 9pm	Strategic thinking/ Strategic Coaching 7pm-8pm

Business Skills Group Mentoring

10 MAY - 13 MAY	Business Planning with CAM 12pm - 1pm	Ascension Models 7pm - 8pm	Competitor Analysis 8pm - 9pm	Hot Seat 7pm-8pm

Coaching Skills Group Mentoring

17 MAY - 20 MAY	Using the DARE Model 7pm - 8pm	Sub modalities for Coaches 8pm - 9pm	Group Coaching and Training 12pm - 1pm	Meta Dynamics™ in Business 7pm-8pm

Business Skills Group Mentoring

24 MAY - 27 MAY	Marketing planning to Attract Clients 7pm - 8pm	Intro to Websites 8pm - 9pm	Online Marketing 12pm - 1pm	Hot Seat 7pm-8pm

JUNE 2021			
	Monday	Tuesday	Wednesday	Thursday

Coaching Skills Group Mentoring

31 MAY - 03 JUNE	Using the TRUSTME Model 8pm - 9pm	Chunking (Hierarchy of Ideas) 12pm - 1pm	Leadership Coaching 7pm - 8pm	What creates a great culture? 7pm-8pm

Business Skills Group Mentoring

7 JUNE - 10 JUNE	Coaching packages 8pm - 9pm	Niching 12pm - 1pm	Developing Your Tangible Product 7pm - 8pm	Hot Seat 7pm-8pm

Coaching Skills Group Mentoring

14 JUNE - 17 JUNE	PUBLIC HOLIDAY QUEEN'S BIRTHDAY	Meta Coaching Demo 7pm - 8pm	Emotional Intelligence 8pm - 9pm	Disruptive Leadership 7pm-8pm

Business Skills Group Mentoring

21 JUNE - 24 JUNE	Curious to Committed 12pm - 1pm	Becoming known in your market 7pm - 8pm	Speaking Skills for Client Attraction 8pm - 9pm	Hot Seat 7pm-8pm

IMPORTANT NOTE

For those of you who have been students for a while now you will notice that the webinar schedule doesn't quite look like it used to. It has gone from several webinars in an evening to only one! Here is the biggest most important question we have anticipated for you.

I'm doing my knowledge paper and now the classes are gone...help!!

For any students who have already started their Knowledge Paper prior to July 1st you can 100% still complete it with ease. All of the classes you need to attend are already in your Moodle resources.

The biggest difference will be is that you will watch a recorded version of the class instead of attending it LIVE. For any classes that you watch recorded you can write the word "recorded" where the code is requested, and we will accept that.

If you watch a webinar after July 1st and want to use it for you Knowledge Paper, the best match is any "Group Mentoring" classes. You do not need to <u>match</u> the title of the class, write the title of the class you attended, give the code and then the <u>MOST IMPORTANT</u> part is that you share your 3 key learnings, that is what you are being assessed on.

By July 1st there will be a new updated version of the Knowledge Paper that matches the new webinar schedule. If you haven't yet started, or you're just getting started, we recommend you switch over to the new Knowledge Paper.

The Wow team are on hand to help you work through your Knowledge paper and navigate these changes.